



2 Hopetoun Street
Paddington
NSW 2021 Australia
M+61 408 777 701
T +61 2 9331 8725
F +61 2 8569 2348
www.tubigroup.com
ABN 25 139 142 493

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SECOND TUBI PRODUCTION PLANT OPERATIONAL IN USA

- **Second production plant in Florida, USA successfully commissioned and producing customer orders in 500 ft lengths.**
- **A further production plant delivered to Florida, is being assembled and commissioned ready for production before the end of April. The plants will operate in tandem.**
- **Tubi operations in Florida currently considered essential service during COVID-19 pandemic.**

Sydney, Australia- Tubi Limited (ASX: 2BE) (the “Company” or “Tubi”) is pleased to announce the first commercial production run at the Company’s newly commissioned plant in Bartow, Florida, and advise that production at our base site in Florida is currently classified as an essential service under new COVID-19 restrictions.

Newly commissioned plant in Florida

Tubi has established a new manufacturing site in Bartow, Florida (see photograph below). In late March 2020 Tubi transported a new plant (which was initially constructed in Houston, Texas in September 2019) to the manufacturing site in Bartow to meet customer demand for pipe in lengths greater than 50 ft. On Sunday 5th April 2020 the plant was commissioned and has since been producing pipe in 500 ft lengths. This new plant has significant engineering upgrades which improve its productive capacity and economics over and above those of Tubi’s original plant which has until the end of March been producing pipe at Odessa in the Permian Basin, Texas.

Production at the plant located in Odessa has temporarily been suspended. This has allowed Tubi to re-deploy resources to accelerate the move to a better market in Florida, in line with Tubi’s strategy outlined in the March Investor Presentation. A decision on whether to keep the plant at the Odessa location or re-deploy it will be made as the regional market position becomes clearer.

The Bartow, Florida manufacturing site has material advantages over the Odessa, Texas site. These include access to mains power (leading to significantly improved plant reliability and up time and materially lower electricity cost per unit), and the ability to operate two plants side by side, resulting in reduced maintenance, lower supervisory and materials handling head count, a safer workplace environment, and lower cost consumables. Most importantly customers in Florida are expressing strong interest in, and already taking advantage of, Tubi’s unique ability to supply long length pipe.

A further new manufacturing plant delivered to Bartow, Florida

A second plant was delivered to Tubi's manufacturing site in Bartow, Florida in early April 2020. Commissioning work has commenced on this plant which is expected to be in production prior to 30th April 2020. Once in production this plant will also initially produce long length pipe for local customers to meet current orders held by Tubi.



Aerial view of Tubi's two plants at Bartow, Florida site – with produced long length pipe

COVID-19 update

The Company's production of HDPE pipe is currently considered an essential service in Florida.

Tubi is not currently experiencing material operating restrictions in Florida, where the Company's operations, primarily supplying the mining industry, satisfy the essential services exemptions to business and social restrictions. Raw materials are delivered to a rail siding close to Tubi's manufacturing site. The manufacture and supply of raw materials together with other services currently remain active.

A revision to the financial guidance provided by the Company in February, 2020, taking into account the above activities and the disruption caused by the COVID-19 pandemic, will be provided to shareholders when the situation becomes clearer.

Tubi's Chief Executive Officer, Marcello Russo, said:-

"The health and welfare of our employees, customers and local communities is our highest priority at this difficult time. We have adapted to work within the restrictions applied to our movement and activities as required by authorities.

Establishing a base site in Bartow, Florida, consistent with the strategy announced in March, is creating new opportunities for innovation and differentiation".



This announcement has been authorised for release to the ASX by the Board of Tubi Limited.

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Further information:

Ariel Sivikofsky
Chief Financial Officer and Company Secretary

Tubi Limited

companysecretary@tubigroup.com

Tel: +61 2 9331 8725

Or visit www.tubigroup.com

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